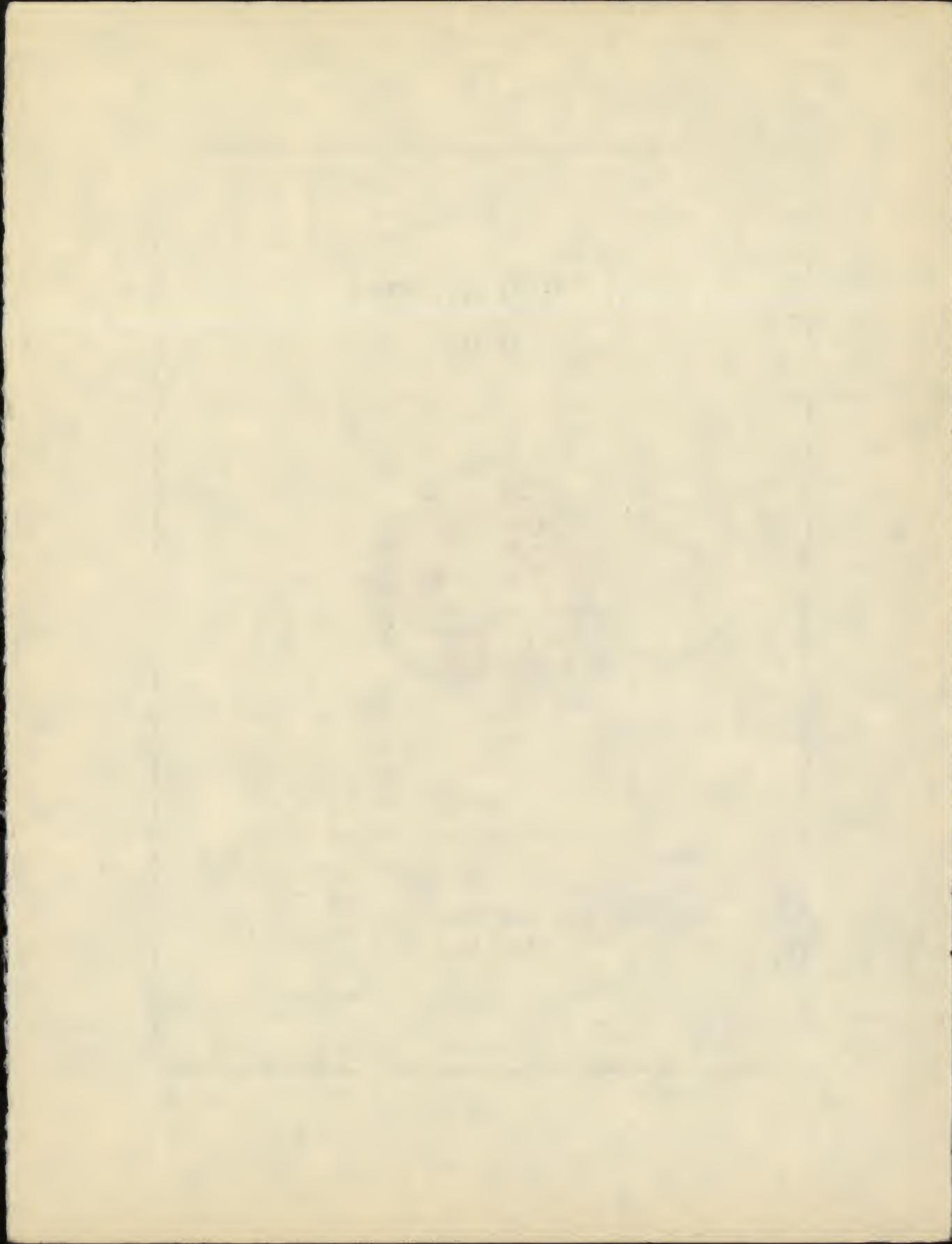


ANNUAL REPORT
1930



WOOLWORTH BUILDING
New York



New York, N. Y.
February 26, 1931.

TO THE STOCKHOLDERS:

There is submitted herewith the annual report of your Company for 1930.

Net profits, after all charges except Preference Stock dividends paid, amounted to \$1,104,324.51, compared with \$1,021,385.50 for 1929. Total sales for the year were \$38,117,073.01 made up of retail sales amounting to \$37,009,933.90 and jobbing sales of \$1,107,139.11, compared with total sales in 1929 of \$36,943,122.40, of which \$33,519,529.65 were retail sales and \$3,423,592.75 jobbing sales. From this it will be seen that retail sales increased \$3,490,404.25 and jobbing sales decreased \$2,316,453.64.

Retail sales in dollars for the year showed an increase of over 10%, but in tons of merchandise sold the increase was over 21%. Our green coffee jobbing business shows a decline of \$2,316,453, caused both by lower prices and lower tonnage sold.

At the end of 1930 the company was operating a total of 711 branches, compared with 707 branches at the beginning of the year.

This is the sixth consecutive year in which the Grand Union organization has shown increased profits.

J. SPENCER WEEDE,
President.

THE GRAND U
AND ITS SU

CONSOLIDATED

January

ASSETS

Current assets:

Cash in banks and on hand	- - - - -	\$ 1,297,084.00
Accounts receivable, net of reserves:		
Coffee trading accounts	- - - - -	\$ 73,680.64
Trade and miscellaneous	- - - - -	436,743.94
Advances to agents	- - - - -	<u>43,119.87</u> 553,544.45

Inventories:

Merchandise, materials and supplies, not in excess of cost or market	- - - - -	\$ 3,460,015.13
Premiums advanced to customers, at cost	- - - - -	<u>434,537.39</u> 3,894,552.52
Prepaid expenses, rent, insurance, taxes, etc.	- - - - -	<u>134,107.67</u>
Total current assets	- - - - -	\$ 5,879,288.64
Investments, at cost	- - - - -	55,774.13
Employees' deposit funds	- - - - -	32,328.44
Real Estate, at cost	- - - - -	377,326.54
Machinery, fixtures and equipment, at cost	- - - - -	\$ 2,660,477.52
Less, Allowance for depreciation	- - - - -	<u>736,124.98</u> 1,924,352.54
Good will, trade-marks, etc.	- - - - -	5,285,527.09
Deferred charges to operations	- - - - -	49,186.15

\$13,603,783.53

We have examined the accounts of THE GRAND UNION COMPANY for the year 1930 and find that the same have been charged to operations with the exception of two hundred thousand dollars, which has been added to goodwill. We certify that, in our opinion, the financial position of the companies at that date and the result of their operations

UNION COMPANY
SUBSIDIARIES

BALANCE SHEET
3, 1931

LIABILITIES

Current liabilities:

Acceptances under bankers' credits for importation of coffee	-	\$ 146,514.48
Accounts payable:		
Coffee	-	\$ 25,544.56
Trade	-	<u>806,464.16</u> 832,008.72
Accrued expenses, pay roll, insurance, property taxes, commissions, etc.	-	87,708.95
Accrued federal income taxes	-	<u>96,033.76</u>
Total current liabilities	-	\$1,162,265.91
Employees' fidelity deposits	-	49,997.45
Mortgages on real estate	-	24,500.00
Reserves for unredeemed premium tickets and contingencies	-	134,701.75
Minority stockholders of subsidiary company	-	<u>7,544.70</u>
		\$1,379,009.81

CAPITAL

Capital stock:

Convertible preference stock without par value:

Authorized 500,000 shares, of which issued and outstanding at January 3, 1931, 166,718 shares of \$3 dividend series	-	\$8,335,900.00
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Common stock without par value:

Authorized 1,000,000 shares, of which is- sued and outstanding at January 3, 1931, voting trust certificates for 270,348 shares	-	985,737.00
		\$9,321,637.00

Surplus, as annexed:	-	2,903,136.72	12,224,773.72
			<u>\$13,603,783.53</u>

and its Subsidiaries as at January 3, 1931. All development costs for the year
and dollars expended during the first six months applicable to advance premium
above balance sheet and the appended income account fairly reflect the consolidated
for the fiscal year then ended.

LYBRAND, ROSS BROS. & MONTGOMERY
Accountants and Auditors

CONSOLIDATED INCOME ACCOUNT
For the fiscal year ended January 3, 1931

Retail sales	· · · · ·	\$37,009,933.90
Coffee jobbing sales	· · · · ·	<u>1,107,139.11</u> 38,117,073.01
Cost of sales	· · · · ·	<u>28,215,188.89</u>
Gross profit	· · · · ·	\$ 9,901,884.12

Selling and general expenses:

Store expenses, salaries of clerks, managers and superintendents and other expenses	· ·	\$7,563,691.23
General expenses, including allowance for fed- eral income taxes	· · · · ·	956,369.62
Depreciation of distributing equipment, etc.	· ·	<u>287,684.75</u> 8,807,745.60
Profit from operations	· · · · ·	\$ 1,094,138.52
Add, Miscellaneous income, interest, etc.	· · · · ·	<u>10,185.99</u>
Net income	· · · · ·	<u>\$ 1,104,324.51</u>

CONSOLIDATED SURPLUS

January 3, 1931

Initial surplus adjusted	· · · · ·	\$ 904,290.62
Capital surplus adjusted	· · · · ·	721,936.27
Earned Surplus:		
Balance, December 28, 1929, adjusted	· ·	\$ 670,163.07
Net income for year ended January 3, 1931	· ·	<u>1,104,324.51</u>
		\$1,774,487.58
Less, Dividends paid	· · · · ·	<u>497,577.75</u> 1,276,909.83
Total Surplus	· · · · ·	<u>\$ 2,903,136.72</u>

OFFICERS

J. SPENCER WEED,
President

LANSING P. SHIELD,
Vice-President

O. B. WESTPHAL,
Vice-President

W. C. McFEELY,
Secretary

H. G. BYINGTON,
Treasurer

